

U.S. nonprofits incur \$2 trillion in expenses each year. Their missions vitally depend on recouping these costs through grants, donations and other funding sources.

When it comes to government funds, achieving full reimbursement is often impeded by heightened billing requirements, staff shortages, technology and accounting skill deficiencies, barriers to contract registration and the complexity of contract terms.

More than a third of all revenue for U.S. nonprofits comes from government grants and contracts, making this an area of risk your nonprofit can't afford to ignore. Grassi's Grant Billing services ensure the accuracy and timeliness of your government billing, lowering the length of time you need to wait for reimbursement of salaries, benefits, program supplies and other previously incurred expenses.

Drawing from extensive experience in contract management and accounting process improvement, our nonprofit specialists can support your billing team or manage the entire government billing process from start to finish.

Services Include:

- Evaluation of current government billing process and status of outstanding bills
- Review and revision of billing workflows and creation of custom billing process
- Development of tracking system by our nonprofit technology advisors
- Liaising with government contacts
- Reconciliation of organizational receivables and revenue to prepare for audits
- Guidance in fiscal reviews from funders
- Preparation of spending projections, in collaboration with programmatic team
- Oversight of the revenue side of annual budget and reforecast processes
- Review and development of billing team's technical skills
- Fully outsourced billing team, which will manage the revised workflow for you, including voucher creation, accounts receivable, spending analyses for budget modifications, and maintaining the billing tracker system

You've done the work to secure the grants your organization needs – now make sure you're receiving every dollar it deserves. Contact a Grassi Nonprofit advisor for more information on our wide range of customized Grant Billing solutions.



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