

Operating in the real estate industry holds special challenges with regards to tax laws, market conditions, regulatory laws and the ever-changing shifts in technology. Competition is fierce and tax laws are constantly changing, requiring companies to respond quickly and plan for the future.

At Grassi, our real estate advisors help clients, investors, developers, management companies, residential and commercial owners and landlords, managers, brokers, hotel operators and other professionals meet these challenges and maintain their competitive edge in the marketplace. We keep abreast of financial trends and issues, while helping clients find fiscal solutions in this constantly-evolving market. Our knowledgeable, proactive and experienced real estate advisors assist real estate clients in all stages of business growth.

Grassi serves real estate clients helping to increase efficiency, improve operations and raise their bottom line. Our real estate consulting experts develop accounting systems to improve financial reporting operations and reduce overhead. Part of our consultative approach focuses on recommending tax-saving strategies, including 1031 (like-kind) exchanges and involuntary conversions, and cost segregation studies to help accelerate depreciation opportunities.

In addition to the services we offer all our clients, our Real Estate Team has the capabilities to provide services specific to real estate clients, including:

- 1031 (Like-Kind) Exchanges of Property
- Condemnation Issues
- Cost Segregation Studies
- Partnership Agreements Drafts
- Lease Consulting
- Negotiations of Office Leases
- Private Real Estate Ventures



Evan Fox, CPA, JD, LLM
Partner, Real Estate Tax Leader
efox@grassiadvisors.com | 212.223.5073



William E. Fischer, CPA
Partner
bfischer@grassiadvisors.com | 516.336.2410



Jeffrey G. Cohen, CPA
Partner, Tax Services Leader
jcohen@grassiadvisors.com | 516.336.2475



Michael Hochman, CPA, CCIFP
Partner, New Jersey Office Market Leader
mhochman@grassiadvisors.com | 201.808.9801